

## GEP named Procurement Outsourcing Star Performer by Everest Group

*GEP is the only global leader in consulting, outsourcing services and technology focused exclusively on procurement*

Clark, New Jersey  
July 10, 2012

GEP, a leading provider of procurement services and technology, has been named a [Star Performer](#) by Everest Group, a research and advisory firm, in their newly released study of procurement outsourcing providers: The 2011 PEAK Matrix for Procurement Outsourcing.

“The talent, expertise and passion that GEP experts bring to every [procurement outsourcing](#) engagement is why we’ve been able to develop such demonstrably strong and successful client relationships,” said Subhash Makhija, CEO of GEP. “This fierce cultural commitment to invest ourselves entirely in our client’s success drives continued investment in our solutions,” he added.

Everest Group issues this report annually, measuring procurement service providers on its proprietary Performance, Experience, Ability and Knowledge (PEAK) Matrix. Everest Group designates the “Star Performers” title to providers that demonstrate the strongest forward movement over time on the PEAK Matrix. To assess advancements on market success, Everest Group evaluates the performance across a number of parameters including, yearly Average Contract Value growth, number of new contracts signed, number of contract extensions, and value of new contract signings. Advancements on capability are evaluated across parameters including, annual growth in scale, increase in scope of services, expansion of delivery footprint, and technology/domain specific investments.

GEP was identified as a star performer based on its strong forward movement in the procurement services sector, according to the Everest Group PEAK Matrix.

“Competitive intensity is increasing among the major contenders. Whether buyers are focused on the end-to-end Source to Pay (S2P) or the sourcing and category management (S2C), it is critical to be able to evaluate the claims and the creditability of competing offerings. GEP was a top-quartile performer across market success and capability parameters and we are pleased to recognize them as Procurement Outsourcing Star Performer,” noted Saurabh Gupta, Vice President, Everest Group.

To download a copy of the 2011 PEAK Matrix for Procurement Outsourcing study, visit Everest Group’s website. To download a complimentary copy of a GEP-Everest Group research report, ‘Top 10 Best Practices in Procurement Outsourcing,’ [click here](#). Alternatively, watch a complimentary, on-demand webcast on the same topic [here](#).

## About GEP

GEP is a diverse, creative team of people passionate about procurement. We invest ourselves entirely in our client's success, creating strong collaborative relationships that deliver extraordinary value year after year. We deliver practical, effective procurement services and technology that enable procurement leaders to maximize their impact on business operations, strategy and financial performance. Named a category leader in procurement outsourcing by the Black Book of Outsourcing, a Star Performer in Everest Group's Peak Matrix of service providers, and to the Supply & Demand Chain Executive 100 for seven years, GEP is also ranked as one of the Fastest Growing Technology Companies in Deloitte's Technology Fast 500. Clark, NJ-based GEP has eight offices and operations in North and South America, Europe and Asia. To learn more, please visit [www.gep.com](http://www.gep.com)

### For More Information:

**Alison B. Dahlman**

**GEP**

100 Walnut Ave., Clark, NJ 07066

[alison@gep.com](mailto:alison@gep.com) | P 732.428.3001 | M 973.222.1204 | F 732.382.6363 | [www.gep.com](http://www.gep.com)