

**Procurement professionals could be leaving value on the table, experts say**  
*Forrester Research, featured guest, and GEP deliver live webinar to show why supplier risk and performance management (SRPM) matters to business*

**Clark, New Jersey**  
**April 20, 2012**

Learn how to get more value from strategic suppliers and which criteria sourcing professionals should consider in order to provide a broader picture of risk and performance in the supply base.

GEP, a leading provider of procurement services and technology, and its featured guest, Forrester Research, Inc., a global research and advisory firm, will present a webinar titled, “Why Supplier Risk and Performance Management Matters to Business” which will help you focus on specific criteria, including:

- Supplier data collection
- Collaboration management
- Reporting and integration

Andrew H. Bartels, VP and Principal Analyst of Forrester Research, and Suresh Visvanathan, Global Vice President, Sales of GEP, will share recommendations for enterprises on how to engage suppliers in order to make this a collaborative exercise. “With powerful SRPM tools, stakeholders across the business can have a single repository for supplier information, monitor supplier risk in real time and respond effectively to compliance audits,” said Suresh Visvanathan.

The on-demand webcast, “Why Supplier Risk and Performance Management Matters to Business,” is now available in our webcasts section. [Click here to watch it.](#)

### **About GEP**

GEP is a diverse, creative team of people passionate about procurement. We invest ourselves entirely in our client’s success, creating strong collaborative relationships that deliver extraordinary value year after year. We deliver practical, effective consulting, outsourcing and technology solutions that enable procurement leaders to maximize their impact on business operations, strategy and financial performance. Based in Clark, NJ, GEP is ranked as one of the Fastest Growing Technology Companies in Deloitte's Technology Fast 500. GEP has eight offices and operations in North and South America, Europe and Asia. To learn more, please visit [www.gep.com](http://www.gep.com).

**For More Information:**

**Alison B. Dahlman**

**GEP**

100 Walnut Ave., Clark, NJ 07066

[alison@gep.com](mailto:alison@gep.com) | P 732.428.3001 | M 973.222.1204 | F 732.382.6363 | [www.gep.com](http://www.gep.com)