

# PROCUREMENT MANAGED SERVICES

GEP's end-to-end procurement services quickly drive and deliver bankable business results



GEP provides procurement outsourcing solutions to more than 350 Fortune 500 and Global 2000 enterprises worldwide, helping procurement leaders and enterprise procurement teams across more than 30 industries achieve next-level results every day.

So it may come as little surprise that GEP is repeatedly singled-out by procurement leaders as one of the leading providers of procurement outsourcing services in the industry.

Why? To begin with, GEP's procurement outsourcing solutions encompass the entire procurement value chain — from source to pay. At the same time, each GEP program — from end-to-end outsourcing to focused point solutions to productivity-boosting support services — is uniquely configured to each client's specific requirements and objectives.

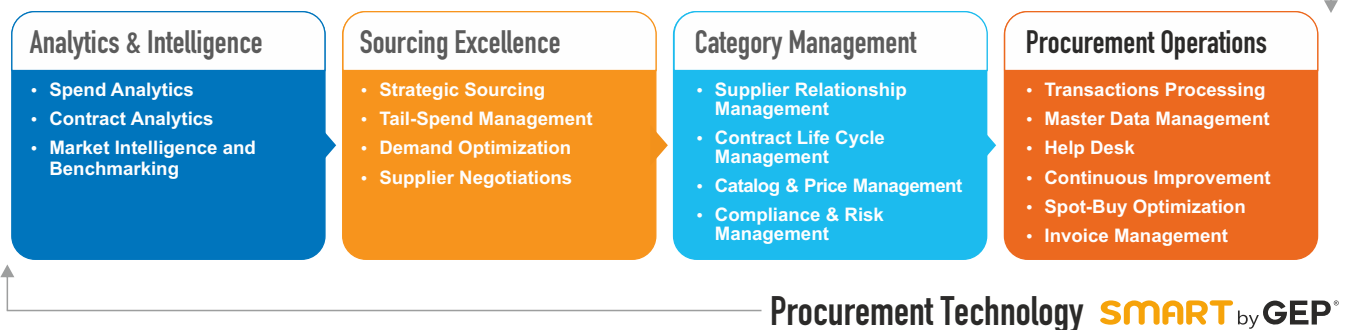


## IMPROVE YOUR PROCUREMENT TEAM'S REACH & IMPACT

- Expand Category & Commodity Expertise
- Add New Capabilities and Enhance Skills Sets Quickly
- Support & Boost Team Productivity
- Mitigate Operational and Business Risk
- Improve Geographic Reach in Key Local & Regional Markets
- Increase Spend Under Management
- Deliver Greater Savings to Enterprise
- Achieve Greater Overall Impact on the Business

## End-to-End Procurement Services

### Procurement Strategy



## COUNT ON GEP TO DELIVER

- Realized Savings on Committed Targets
- Fast Time to Value
- Increased Spend Visibility & Control
- Improved Compliance & Transparency
- Fresh, Innovative Thinking & Proactive Problem-Solving
- Seamless Integration & Outstanding Client Service
- World-Class Procurement Talent on Demand
- Comprehensive Skill Sets, Diverse Competencies
- State-of-the-Art Global Infrastructure, Tools & Technology
- Enhanced Business Agility
- Reduced Operations Costs
- Continuous Improvement



## Working Together — One Dedicated Team

At GEP, one of the industry's deepest pools of sourcing and procurement talent — including hundreds of category, commodity and process experts — is supported by state-of-the-art infrastructure and a network of local, regional and global offices and operations centers that span key markets in Europe, Asia and the Americas. (Indeed, Everest Group ranks GEP in the top four providers of PO services in Latin America.)

While our delivery teams are proficient in virtually all leading sourcing, procurement, finance & accounting, and ERP systems, our internal processes are supported by SMART by GEP® — one of the most innovative and effective productivity tools in the industry.

Fact is, flexibility, fresh thinking and a passion for results distinguish every GEP outsourcing program. Maybe that's why the industry's most respected analysts — including Gartner, Everest, Spend Matters, Ardent Partners, HFS, IDC and ISG — consistently place GEP in the very top ranks of global PO providers.



## GEP GETS RESULTS

**Client:** A global CPG giant

**Challenge:** To drive a step-change in savings results, while transforming the procurement organization to align to an enhanced strategic role

**Approach:** GEP designed and implemented a program that not only drove increased savings, but also helped enhance role and overall value of the procurement organization to the enterprise. GEP provided program management and execution of all sourcing and procurement operations, leveraging GEP's deep subject matter and process expertise, blended onshore/offshore model, and SMART by GEP, our innovative source-to-pay platform.

**Impact:**

- Delivered higher-than-targeted savings every year
- Achieved more than 95 percentage global spend visibility
- Improved compliance to more than 95 percentage
- Enabled a truly strategic role for the corporate procurement team

**Analyst POV**

*“ GEP has consistently been a leading service provider in the move to procurement as-a-service. With a strong vision for the future of procurement, paired with deep procurement knowledge and capabilities, and a comprehensive procurement software platform, GEP delivers transformational procurement value to clients across the world.” – Hfs Research*



**Talent**

Our people make all the difference — that's what our clients tell us, time and again. GEP attracts some of the most talented procurement people in the industry. They are accomplished pros from leading global enterprises, top academic institutions and blue-chip consultancies — with the passion, energy and commitment to deliver extraordinary outcome.

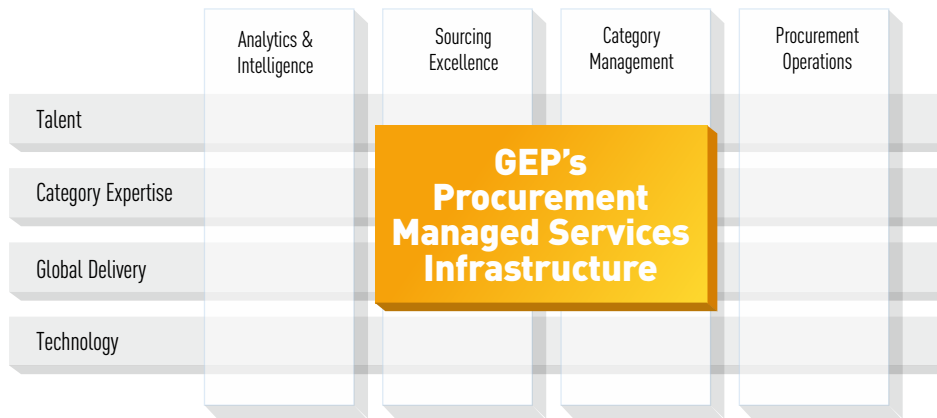
Together, we manage more than \$125 billion in spend with over 10 million transactions every year. And it's this hands-on experience that helps us achieve results that delight our clients.



**Category Expertise**

GEP has hundreds of category specialists across key areas such as MRO, IT & telecom, logistics, energy, CAPEX and more. Each of them with years of procurement experience and practical knowledge across all categories of products and services.

Backed by dedicated supply market intelligence and analytics teams, a vast supplier and pricing database, and decades of hands-on industry experience, our category specialists offer unmatched expertise to drive next-level savings and results.



**Global Delivery**

GEP has 14 offices and operations centers in major markets across Europe, Asia and the Americas, and our footprint continues to expand every year.

But what truly distinguishes GEP is the intense level of integration among on-site, off-site and global resources on our delivery teams.

Our innovative GRID™ (Global Regional Integrated Delivery) model enables GEP to easily tap expert resources worldwide and efficiently execute programs globally.

GRID™ also helps us incorporate fresh local and regional insight into our global procurement operations, giving our solutions teams a leg up in intensely competitive markets.



**Technology**

Our services teams are proficient on all major sourcing, procurement, financial & accounting, and ERP systems. And our outsourcing solutions are platform-agnostic.

That means we can leverage your existing technology investments from day one.

At the same time, our internal delivery teams are supported by one of the most powerful and effective procurement platforms in the industry — SMART by GEP.

Fact is, GEP is recognized by Gartner, Forrester, IDC and other technology analysts as a leading technology provider, and our reputation for fresh thinking and innovation is unique among leading procurement services providers.

